

# WHO WE ARE & WHAT WE DO

**1994**  
foundation of  
LawExchange International

**34** independent  
law firms

**45** correspondents

**5**  
continents

**5**  
international  
& regional  
conferences  
a year

**30** countries

**2000**  
lawyers and support staff



## Our goal is simple:

provide a comprehensive and seamless web of legal services to clients through access to quality, trusted, local legal counsel across the globe.

## CORE COMMITMENTS



### 1. Coverage

Meet the diverse needs of our clients and network colleagues by providing qualified, local legal counsel covering the world's major commercial centers.



### 2. Competence

Provide high-quality legal counsel through lawyers with sophisticated backgrounds and experience.



### 3. Client Service

Provide exceptional client service through our dedication to being responsive, attentive and caring, as well as building long-term relationships with our clients and network colleagues.



### 4. Cost Consciousness

Offer efficient rate structures and efficient management and staffing of matters.



### 5. Cooperation

Maintain close professional and personal relationships with our network colleagues to enhance communication and cooperation between us for the benefit of our clients.



### 6. Conduct

Maintain a high level of integrity and ethics and clear communication in all interactions with clients and network colleagues.

## WHO?

Members are comprised of top commercial firms serving middle-market and entrepreneurial businesses. Members are carefully selected for membership based on a number of factors, including professional competence, reputation, integrity, and commitment to exceptional client service.

## WHAT?

LawExchange International member firms possess the local knowledge necessary to help eliminate the challenges associated with doing business in a worldwide marketplace in terms of navigating local laws, economic and business climates, and politics.

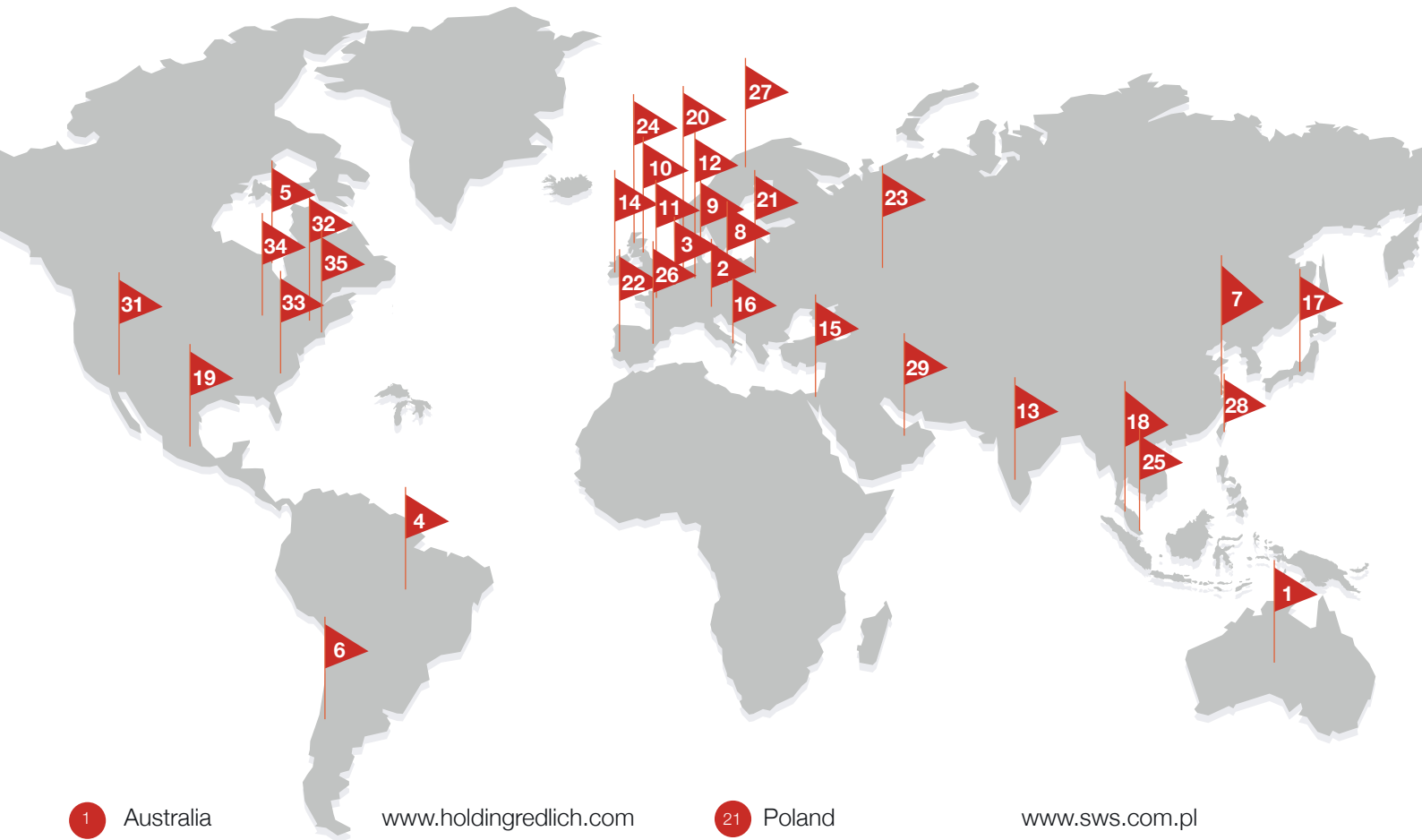
## HOW?

Members maintain close professional and personal relationships by meeting 5 times per year at LawExchange International international and regional conferences of our American, European and Asian members and through regular communication throughout the year.

Members not only share professional updates and best practices, but also maintain close working relationships which are essential to ensuring the continuity and quality of services which clients rightly expect.

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| 15 | Israel         | <a href="http://www.bfp-law.com">www.bfp-law.com</a>               |    |                                    |  |
| 16 | Italy          | <a href="http://www.galgano.it">www.galgano.it</a>                 |    |                                    |  |
| 17 | Japan          | <a href="http://www.uslf.jp">www.uslf.jp</a>                       |    |                                    |  |
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| 19 | Mexico         | <a href="http://www.diazigareda.com">www.diazigareda.com</a>       |    |                                    |  |
| 20 | Netherlands    | <a href="http://www.levenbach.nl">www.levenbach.nl</a>             |    |                                    |  |



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